Purchase consultancy for buying a sailing yacht or motor yacht

Save time and money!

Be sure of buying the right boat at the best price with all the necessary documents.

Save time
Save hours surfing on the internet looking for your dream boat and days traveling visiting boats on the continent that, most of the time, do not come close to the yacht that has been presented on the web. Spare yourself these frustrating situations by hiring me, your personal purchase consultant.

I will do all the preliminary work for you. The only thing you have to do is explain to me your requirements for the yacht of your dreams are. For this I use a criteria model that will guide us having our first non-binding conversation. This meeting can be held in person or via Teams. I than put together a list of boats that meet your wishes and requirements and will search for matches in the market. The result is a shortlist of potential yachts. I collect the relevant information for these boats and conduct preliminary visits in order to verify which boats are worth visiting for you. Followed by arranging meetings with sellers on their yachts so we can visit these boats together.

You decide which yacht we will pursue. In this process I can take care of: negotiating the best purchase price, arrange & accompany the surveyor, accompany sea trail, inspection and tests, registering and deregistering in the shipping register, drafting and/or checking contracts, check the registers for mortgages or loans, check if CE documentation is complete, VAT status etc. All this will save you a lot of time, money and stress.

Save money
My knowledge and wide-reaching network in the Dutch yachting industry allows me to negotiate the best result in terms of purchase price and conditions for you. Being fully independent of the sales commission of the seller or selling broker, I will look after your interests as the buyer alone. This means you will get the best deal under the best of conditions.

Ensure your own peace of mind and security.
All the boats you will visit are in the state of maintenance you expect and you ae informed about the availability of all necessary documents.
You only visit a boat if it is worthwhile. You decide what yacht we follow up on.

Compensation
€ 145,- excl. VAT per hour
(minimum of 5 hours per contract)

Travel within Holland
No hourly fee, only € 1 excl. VAT per kilometre
Expense allowance based on the actual costs.

Travel abroad
No hourly fee but € 575,- excl. VAT per day of travelling. Expense allowance based on the actual costs.

Commission / negotiation bonus
20% of the difference between the published asking price and the final net sales price.
(Minimum € 750,- excl. VAT)

Contact me for more information and getting to know me personally:

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